

The Cost of Capital and Misallocation in the United States

Miguel Faria-e-Castro
FRB St. Louis

Julian Kozlowski
FRB St. Louis

Jeremy Majerovitz
University of Notre Dame

May 2025

FRB Macro-finance Workshop

The views expressed herein are solely those of the authors and do not necessarily reflect the views of the Federal Reserve Bank of St. Louis, the Board of Governors of the Federal Reserve, or the Federal Reserve System. These slides have been screened to ensure that no confidential bank or firm-level data have been revealed.

The Cost of Capital and Misallocation in the United States

Goal: measure how dispersion in the cost of capital affects its allocation

Methodological contribution:

- Adapt a standard dynamic corporate finance model to enable measurement using micro data
- Derive a sufficient statistic for misallocation using credit registry data

Empirical Results (US):

- Low levels of misallocation in normal times ($\approx 0.5\%$ of GDP)
- Losses from misallocation increased to 1.1% of GDP in 2020-2021
- Possibly tied to mispricing of credit due to credit market interventions

Related literature

- **Measuring misallocation:**

- Seminal work by Restuccia and Rogerson (2008), Hsieh and Klenow (2009)
- **Contribution:** use **heterogeneity in funding costs** to measure **dispersion in MPK**

- **Heterogeneity in the cost of capital:**

- Developing countries: Banerjee and Duflo (2005), Cavalcanti, Kaboski, Martins, and Santos (2021)
- US: Gilchrist, Sim, and Zakrajsek (2013), David, Schmid, and Zeke (2022), Gormsen and Huber (2023, 2024), Faria-e-Castro, Jordan-Wood, and Kozlowski (2024)
- **Contribution:**
 - Estimate firm cost of capital using **credit registry data**, correcting for maturity, default, etc.
 - Derive and estimate **sufficient statistic** for misallocation

Outline

1. Model
2. Welfare and misallocation
3. Measurement with credit registry data
4. Empirical results for the US

1. Model

Model

Borrowers 🏠🏢

- Produce output $f(k, z)$
- Invest in capital k
- Long-term debt b
- Limited liability

Model

Borrowers

- Produce output $f(k, z)$
- Invest in capital k
- Long-term debt b
- Limited liability

Lenders

- Discount rate ρ
- Competitive pricing
- Recover ϕk in default

Model

Borrowers

- Produce output $f(k, z)$
- Invest in capital k
- Long-term debt b
- Limited liability

Matching

- Borrower-lender match
- $\rho \sim$ match efficiency
- Heterogeneity in ρ

Lenders

- Discount rate ρ
- Competitive pricing
- Recover ϕk in default

Model

Borrowers 🏢

- Produce output $f(k, z)$
- Invest in capital k
- Long-term debt b
- Limited liability

Matching 🤝

- Borrower-lender match
- $\rho \sim$ match efficiency
- Heterogeneity in ρ

Lenders 💰

- Discount rate ρ
- Competitive pricing
- Recover ϕk in default

Key question: how do heterogeneity in ρ and financial frictions distort the allocation of capital?

Firm problem

Value of repayment:

$$V(k, b, z) = \max_{k', b'} \pi(k, b, z, k', b') + \beta \mathbb{E} \left[\overbrace{\max \{V(k', b', z'), 0\}}^{\text{Limited liability}} \mid z \right]$$

Profits:

$$\pi(k, b, z, k', b') = f(k, z) + (1 - \delta)k - k' - \theta b + Q(k', b', z)(b' - (1 - \theta)b)$$

Price of debt:

$$Q(k', b', z) = \frac{\mathbb{E}[\mathcal{P}(k', b', z')(\theta + (1 - \theta)Q(k'', b'', z')) + (1 - \mathcal{P}(k', b', z'))\phi k'/b' \mid k', b', z]}{\underbrace{1 + \rho}_{\text{lender discount rate/match efficiency}}}$$

Firm cost of capital

Define the implicit interest rate paid by the firm as

$$1 + r_{i,t}^{firm} = \frac{\mathbb{E}_t [\mathcal{P}_{i,t+1}(\theta + (1 - \theta) Q_{i,t+1})]}{Q_{i,t}}$$

Lemma 1 (Firm cost of capital)

The firm cost of capital is:

$$1 + r_{i,t}^{firm} = \frac{1 + \rho_{i,t}}{1 + \Lambda_{i,t}}$$

$$\Lambda_{i,t} \equiv \frac{\mathbb{E}_t [(1 - \mathcal{P}_{i,t+1}) \phi k_{i,t+1} / b_{i,t+1}]}{\mathbb{E}_t [\mathcal{P}_{i,t+1} (\theta + (1 - \theta) Q_{i,t+1})]}$$

▷ *Proof*

Λ : **financial frictions wedge** that arises due to limited liability and partial recovery ϕ

- $\phi = 0$: no recovery after default, then $r^{firm} = \rho$
- If $\phi > 0$, then $\Lambda > 0$ and $r^{firm} < \rho$: borrower only takes into account repayment states

Marginal revenue product of capital (MRPK)

$$\underbrace{(1 + r_{i,t}^{firm})\mathcal{M}_{i,t}}_{\text{cost of capital}} = \underbrace{\mathbb{E}_t[\mathcal{P}_{i,t+1}(f_k(k_{i,t+1}, z_{i,t+1}) + 1 - \delta)]}_{\text{expected marginal revenue product of capital}} \quad (1)$$

where \mathcal{M} captures the price impact of the firm's actions

$$\mathcal{M} \equiv \frac{1 - \gamma \times \frac{b'}{k'} \times \frac{\partial \log Q}{\partial \log k'}}{1 + \gamma \times \frac{\partial \log Q}{\partial \log b'}} \quad \gamma \equiv \frac{b' - (1 - \theta)b}{b'}$$

- Heterogeneity in $r_{i,t}^{firm} \rightarrow$ heterogeneity in $MRPK_{i,t}$
- **Approach:** measure $r_{i,t}^{firm}$ by measuring $\rho_{i,t}$ and $\Lambda_{i,t}$

2. Welfare and misallocation

Aggregate economy and welfare

Decentralized Equilibrium:

$$Y^{DE} + (1 - \delta)K^{DE} = \int_0^1 \mathbb{E}_t [\mathcal{P}_{i,t+1}^{DE} (f(k_{i,t+1}^{DE}, z_{i,t+1}) + (1 - \delta)k_{i,t+1}^{DE}) + (1 - \mathcal{P}_{i,t+1}^{DE}) \cdot \phi k_{i,t+1}^{DE}] di$$

Aggregate economy and welfare

Decentralized Equilibrium:

$$Y^{DE} + (1 - \delta)K^{DE} = \int_0^1 \mathbb{E}_t [\mathcal{P}_{i,t+1}^{DE} (f(k_{i,t+1}^{DE}, z_{i,t+1}) + (1 - \delta)k_{i,t+1}^{DE}) + (1 - \mathcal{P}_{i,t+1}^{DE}) \cdot \phi k_{i,t+1}^{DE}] di$$

Planner's problem:

- **Inner problem:** redistribute $\{k_{i,t+1}\}_i$ taking exit decisions and K^{DE} as given \triangleright full planner problem
- Lower bound on full misallocation:

$$\begin{aligned} Y^* + (1 - \delta)K^{DE} &= \max_{\{k_{i,t+1}^*\}_i} \int_0^1 \mathbb{E}_t [\mathcal{P}_{i,t+1}^{DE} (f(k_{i,t+1}^*, z_{i,t+1}) + (1 - \delta)k_{i,t+1}^*) \\ &\quad + (1 - \mathcal{P}_{i,t+1}^{DE}) \cdot \phi k_{i,t+1}^*] di \\ \text{s.t.} \quad &\int_0^1 k_{i,t+1}^* di = K_{t+1}^{DE} \equiv \int_0^1 k_{i,t+1}^{DE} di \end{aligned}$$

Private vs. social optimality

Private optimality:

$$(1 + r_{i,t}^{firm}) \mathcal{M}_{i,t} = \mathbb{E}_t[\mathcal{P}_{i,t+1}^{DE}(f_k(k_{i,t+1}^{DE}, z_{i,t+1}) + 1 - \delta)]$$

Planner optimality:

- Define the **social marginal product of capital at firm i** , $r_{i,t}^{social}$

$$1 + r_{i,t}^{social} \equiv \mathbb{E} [\mathcal{P}_{i,t+1}^{DE}(f_k(k_{i,t+1}, z_{i,t+1}) + 1 - \delta) + (1 - \mathcal{P}_{i,t+1}^{DE}) \phi]$$

- Takes into account recovery in case of default
- Optimality:** planner **equalizes** $r_{i,t}^{social}$ across firms at $\{k_{i,t+1}^*\}_i$

Misallocation

Proposition 1 (Misallocation)

Misallocation can be measured with $\mathbb{E}[r^{social}]$ and $\text{Var}(r^{social})$ as

$$\log(Y^*/Y^{DE}) \approx \frac{1}{2} \cdot \mathcal{E} \cdot \log\left(1 + \frac{\text{Var}(r^{social})}{(\mathbb{E}[r^{social}] + \delta)^2}\right)$$

▷ *Proof*

- Extend Hughes and Majerovitz (2025) to a dynamic economy with default
- Set $\mathcal{E} = \frac{1}{2}$ and $\delta = 0.06$ ▷ calibration
- **Next:** we show how to measure $r_{i,t}^{social}$ using credit registry data

3. Measurement with credit registry data

Data: FR Y-14Q (Schedule H.1)

▷ summary stats. ▷ time series

- Quarterly loan-level panel on universe of loan facilities $>$ \$1M
- Covers top 30/40 BHCs, 2014:Q4-2024Q4
- Detailed information on features of credit facilities
 - Origination date, size, maturity, interest rate/spread, probability of default, loss given default, fixed vs. floating, type of loan, etc.
- Focus on term loans issued to non-government, non-financial US companies

Pricing term loans

The **break-even** condition for a lender with discount rate ρ is

$$1 = \sum_{t=1}^T \left[\frac{P^t \mathbb{E}_0[r_t] + P^{t-1}(1-P)(1-LGD)}{(1+\rho)^t} \right] + \frac{P^T}{(1+\rho)^T} \quad (2)$$

- T : maturity
- $\mathbb{E}_0[r_t]$: fixed interest rate or fixed spread over floating benchmark rate \triangleright **forward rates**
- P : repayment probability (constant over time)
- LGD : loss given default (constant over time)
- \Rightarrow Solve for lender's discount rate: ρ

Lender's discount rate

Fixed contractual rate:

Lemma 2 (Lender's discount rate)

For a fixed contractual rate loan:

$$1 + \rho = P(1 + r) + (1 - P)(1 - LGD)$$

▷ *Proof*

- ρ is independent of maturity T for fixed rate loans
- **Floating rate:** numerical solution of (2)

Firm cost of capital

Lemma 3 (Firm cost of capital)

We can solve for Λ as

$$\Lambda = \frac{(1 - P)(1 - LGD)}{1 + \rho - (1 - P)(1 - LGD)}$$

and write the firm cost of capital as

$$1 + r^{firm} = (1 + \rho) - (1 - P)(1 - LGD)$$

▷ *Proof*

- $(1 - P)(1 - LGD) \simeq$ prob. of default event that does not result in a loss for the lender
- Measures pricing wedge between borrower and lender
- For fixed interest rate loans, use $(1 + \rho)$ as in Lemma 2 to write $1 + r^{firm} = (1 + r)P$

Social cost of capital

Lemma 4 (Social cost of capital)

The social cost of capital can be written as:

$$\begin{aligned} 1 + r^{\text{social}} &= (1 + r^{\text{firm}})\mathcal{M} + (1 - P)(1 - LGD)lev \\ &= \underbrace{(1 + \rho)\mathcal{M}}_{\text{lender discount rate}} + \underbrace{(lev - \mathcal{M}) \cdot (1 - P) \cdot (1 - LGD)}_{\text{wedge due to financial frictions}} \end{aligned}$$

- **social cost of capital** \simeq **lender discount rate** + **wedge due to financial frictions**

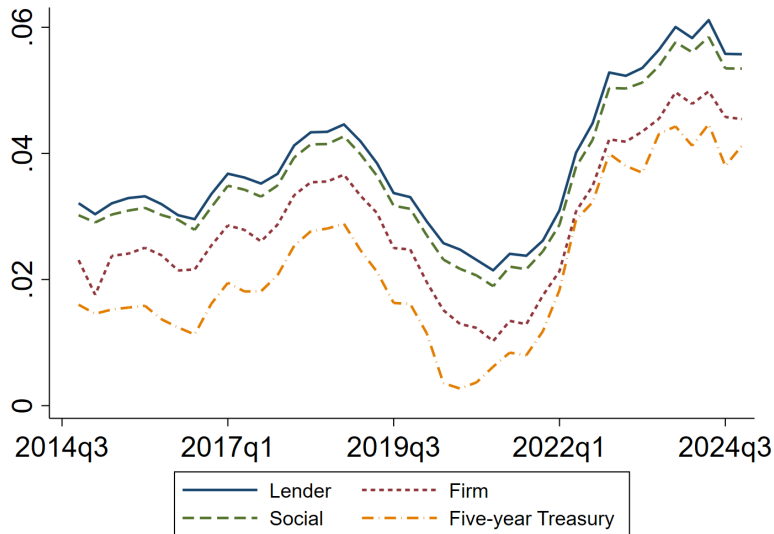
Sufficient statistic for misallocation

$$\log(Y^*/Y^{DE}) \approx \frac{1}{2} \cdot \mathcal{E} \cdot \log \left(1 + \frac{\text{Var}(r^{social})}{(\mathbb{E}[r^{social}] + \delta)^2} \right)$$
$$1 + r_i^{social} = (1 + \rho_i) \mathcal{M}_i + (lev_i - \mathcal{M}_i) \cdot (1 - P_i) \cdot (1 - LGD_i)$$

- Set $\mathcal{M}_i = 1$; reasonable approximation given our model ▶ [Estimate \$\mathcal{M}\$](#)
- Can measure misallocation directly with credit registry data!
- Dispersion in r^{social} comes from:
 1. Dispersion in lender's discount rate, ρ
 2. Dispersion in financial frictions wedge
 3. Covariance between ρ and financial frictions wedge

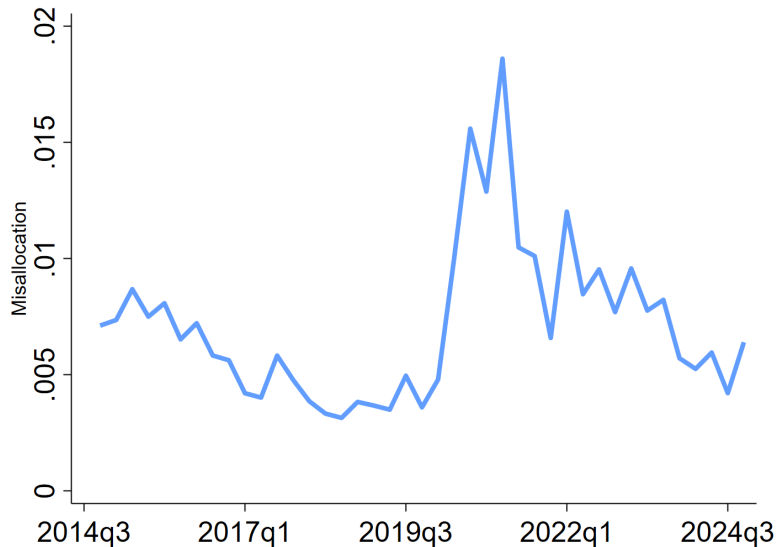
4. Empirical results

Average Discount Rate, Firm and Social Cost of Capital



- Rates follow 5y UST
- financial frictions
 $\Rightarrow r^{social} > r^{firm}$
- $\rho \approx r^{social} > r^{firm}$

Misallocation in the US, 2014-2024

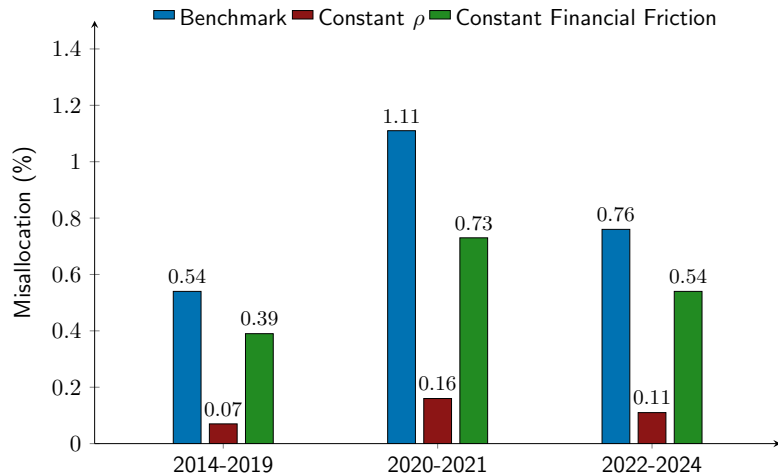


- About 0.5% before 2020
- ↑ to 1.1% in 2020-2021
- ↓ to 0.8% in 2022-2024

The 2020–2021 increase in misallocation

1. Predominantly explained by dispersion in ρ , rather than financial frictions wedge
2. Sharp rise in the coefficient of variation of ρ
3. Dispersion in ρ is traced to changes in the distribution of contractual rates (not P or LGD)
4. Driven by underpricing of very risky loans

1. The 2020-21 increase: sources of misallocation



- Mostly driven by heterogeneity in ρ
- Interaction between ρ and financial frictions ($0.54 > 0.07 + 0.39$)

⇒ 1. Predominantly explained by dispersion in ρ

2. The 2020-21 increase: dispersion in ρ

- Heterogeneity in ρ is the most important driver of increase in misallocation during 2020-21
- As policy rates decreased in 2020-21, so did the mean ρ
- The standard deviation of ρ increased during this period

⇒ 2. Sharp rise in the coefficient of variation of ρ

3. The 2020-21 increase: role of contractual rates

- Approximate $\rho \approx r - (1 - P)LGD$
- The coefficient of variation depends on: (i) r , (ii) $(1 - P)LGD$ and (iii) their covariance

$$\frac{\mathbb{V}[\rho]^{0.5}}{\mathbb{E}[\rho]} \approx \frac{(\mathbb{V}[r] + \mathbb{V}[(1 - P)LGD] - 2\text{COV}[r, (1 - P)LGD])^{0.5}}{\mathbb{E}[r] - \mathbb{E}[(1 - P)LGD]}$$

\Rightarrow 3. Dispersion in ρ is traced to changes in the distribution of contractual rates (not P or LGD)

4. The 2020-21 increase: underpricing of risky loans

- **Very risky loans**—offered with unusually favorable contractual rates
- These loans have **low implied** ρ , increasing overall dispersion

Our hypothesis:

- Broad fiscal and monetary interventions (PPP, MSLP, PMCCF, SMCCF) supported distressed firms
- Lenders **inferred explicit and implicit government guarantees** for risky loans
- Moral hazard/zombie lending

Implication:

- Risk was mispriced, leading to **credit misallocation**
- Absent guarantees, risk would have been priced more accurately, improving allocative efficiency.

	Aleem 1990 Pakistan	Khwaja & Mian 2005 Pakistan	Cavalcanti et al. 2024 Brazil	Beraldi 2025 Mexico	This paper 2025 United States
Years of data	1980–1981	1996–2002	2006–2016	2003–2022	2014–2024
$\mu(r)$, %	78.7	14.1	83.0	16.8	3.9
$\sigma(r)$, %	38.1	2.9	93.3	5.2	1.5
$\mu(1 - P)$, %	2.7	16.9	4.0	8.9	1.4
$\mu(1 - LGD)$, % (World Bank)	42.8	42.8	18.2	63.9	81.0
Implied misallocation, %	4.9	2.2	21.5	1.7	0.6

- **Developing countries:** higher mean and standard deviation of contractual rates
- **U.S.:** lower mean and standard deviation of contractual rates, **higher recovery**
- **Brazil:** most extreme misallocation: 21.5%.
- Misallocation in the U.S. small but non-trivial: **0.6%**.

Conclusions

- Develop a framework to measure misallocation using credit registry data
 1. Standard macrofinance model as measurement device
 2. Sufficient statistic for capital misallocation
 3. Inputs: standard credit registry variables (r , P , LGD , T , etc.)
- Application to U.S. credit registry data (FR Y-14Q)
 1. Estimate lender discount rates, firm-level cost of capital and social cost of capital
 2. Misallocation around 0.6% in normal times
 3. Sharp rise in 2020-21, possible tied to credit market interventions

Appendices

Proof: firm cost of capital

▷ back

$$\begin{aligned}\mathbb{E}_t \left[\frac{\mathcal{P}_{t+1} (\theta + (1 - \theta) Q_{t+1})}{Q_t} \right] &= (1 + \rho) \frac{\mathbb{E}_t [\mathcal{P}_{t+1} (\theta + (1 - \theta) Q_{t+1})]}{\mathbb{E}_t [\mathcal{P}_{t+1} (\theta + (1 - \theta) Q_{t+1})] + \mathbb{E}_t [(1 - \mathcal{P}_{t+1}) \phi k' / b']} \\ &= (1 + \rho) \left(1 + \frac{\mathbb{E}_t [(1 - \mathcal{P}_{t+1}) \phi k' / b']}{\mathbb{E}_t [\mathcal{P}_{t+1} (\theta + (1 - \theta) Q_{t+1})]} \right)^{-1} \\ &= (1 + \rho) (1 + \Lambda)^{-1}\end{aligned}$$

where

$$\Lambda \equiv \frac{\mathbb{E}_t [(1 - \mathcal{P}_{t+1}) \phi k' / b']}{\mathbb{E}_t [\mathcal{P}_{t+1} (\theta + (1 - \theta) Q_{t+1})]}$$

Full planner problem

▷ back

$$\begin{aligned} U^* = & \max_{\{\{k_{i,t}(S^{t-1}), \omega_{i,t}(S^t)\}_i\}_{t=1}^\infty} \sum_{t=0}^\infty \beta^t \cdot u(Y_t - I_t) \\ \text{s.t.} \quad & \omega_{i,t}(S^t) \in \{0, 1\} \forall i \\ & \omega_{i,t+1}(S^{t+1}) \geq \omega_{i,t}(S^t) \quad \forall S^t \subset S^{t+1}, \forall i \end{aligned}$$

Can separate into outer (dynamic) and inner (static) problems:

$$U^* = \max_{\{K_t, \{\omega_{i,t}(S^t)\}_{i \in [0,1]}\}_{t=1}^\infty} \sum_{t=0}^\infty \beta^t \cdot u \left(\left(\max_{\{\{k_{i,t}(S^{t-1})\}_{i \in [0,1]}\}_{t=1}^\infty} Y_t \right) - I_t \right)$$

Rewrite inner problem as:

$$\begin{aligned} Y_t^* \left(K_t, \{\omega_{it}\}_{i \in [0,1]} \right) = & \max_{\{k_{i,t}\}_{i \in [0,1]}} \int_0^1 \mathbb{E}_{t-1} [\omega_{it} \cdot f(k_{it}; z_{it}) - (1 - \omega_{it}) \cdot ((1 - \delta) k_{it} - \phi(k_{it}))] di \\ \text{s.t.} \quad & K_t = \int_0^1 k_{it} di \end{aligned}$$

- Formally, planner's problem is now the same as solving $Y = \max_{\{k_i\}_i} \int_0^1 f_i(k_i) di$, where $f_i(k_i)$ is now expected output
- Apply Hughes and Majerovitz (2024), noting $\frac{dY}{dk} = r^{social} + \delta$

$$\log(Y^*/Y^{DE}) \approx \frac{1}{2} \cdot \mathcal{E} \cdot \log \left(1 + \frac{\text{Var}(r^{social})}{(\mathbb{E}[r^{social}] + \delta)^2} \right)$$

- \mathcal{E} is (negative) elasticity of output w.r.t. cost of capital ($r^{social} + \delta$)

- \mathcal{E}_i is the elasticity of expected output with respect to the cost of capital
- Assume that $f(k, z) = z \cdot k^\alpha$ and there is no default, then

$$\mathcal{E} = \frac{\alpha}{1 - \alpha}$$

- $\alpha = \frac{1}{3}$ implies $\mathcal{E} = \frac{1}{2}$

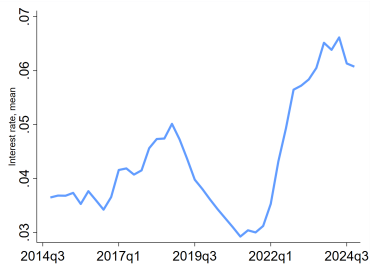
Table: Summary Statistics

	mean	sd	p10	p50	p90
Interest rate	4.17	1.69	2.21	3.93	6.59
Maturity (yrs)	6.85	4.64	3.00	5.00	10.25
ρ (%)	3.75	1.69	2.05	3.69	5.88
r^{firm} (%)	2.82	2.75	0.87	3.04	5.26
r^{social} (%)	3.54	1.88	1.77	3.53	5.71
Prob. Default (%)	1.42	2.37	0.19	0.82	2.85
LGD (%)	34.50	13.20	16.00	36.00	50.00
Loan amount (M)	10.77	68.81	1.11	2.55	22.64
Sales (M)	1,254.73	5,923.53	2.17	58.80	1,556.58
Assets (M)	1,770.83	8,956.78	1.06	35.52	1,792.00
Leverage (%)	72.03	24.57	42.57	71.17	100.00
Return on assets (%)	22.61	29.05	4.68	15.56	44.04
N Loans	62687				
N Firms	38587				
N Fixed Rate	31540				
N Variable Rate	31147				

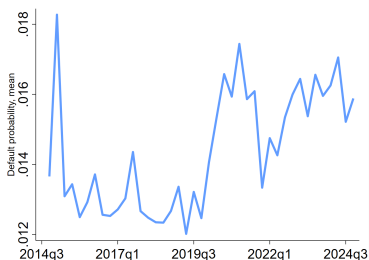
Time series for averages: Contractual Rate, Default, LGD

▷ back

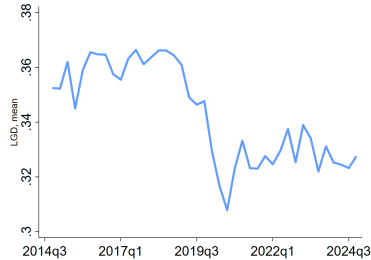
Contractual rate (fixed only)



Default Probability



LGD



- 2020-2021: Increase in default probability
- Modest decline in losses given default (better recovery)

Data Cleaning and Sample Construction

Sample period: We use FR Y-14Q Schedule H.1 data from 2014Q4 onward **Borrower Filters:**

- Drop loans without a Tax ID
- Keep only Commercial & Industrial loans to nonfinancial U.S. addresses
- Drop borrowers with NAICS codes:
 - 52 (Finance and Insurance), 92 (Public Administration)
 - 5312 (Real Estate Agents), 551111 (Bank Holding Companies)

Data Cleaning and Sample Construction

Loan Filters:

- Drop loans with:
 - Negative committed exposure
 - Utilized exposure exceeding committed exposure
 - Origination after or maturity before report date
- Keep only “vanilla” term loans (Facility type = 7)
- Drop loans with:
 - Mixed-rate structures
 - Maturity outside 110 years
 - Implausible interest rates or spreads (outside 1st99th percentile, or $> 50\%$)
 - Missing or invalid PD/LGD values (outside $[0, 1]$)
 - PD = 1 (flagged as in default)

Forward interest rate expectations

▷ [Back](#)

To estimate ρ for floating rate loans, we need estimates of $\mathbb{E}_0[r_t]$

- Floating rate loans charge reference rate + spread
- Approximate LIBOR/SOFR using Treasury forward yield curve estimates (Gürkaynak et al., 2007)
- Assume expectations hypothesis: long rates reflect expected short rates
- Back out $\mathbb{E}_0[r_t]$ for each loan, using treasury forward rate plus loan's spread

Lender's discount rate: fixed rate

▷ back

$$1 = \sum_{t=1}^T \left(\frac{P}{1+\rho} \right)^t \left[r + \frac{(1-P)}{P} (1-LGD) \right] + \left(\frac{P}{1+\rho} \right)^T$$

Let $x = \frac{P}{1+\rho}$ so

$$1 = \left(r + \frac{(1-P)}{P} (1-LGD) \right) \frac{x}{1-x} (1-x^T) + x^T$$

Guess that $1 + \rho = (1 + r) P + (1 - P) (1 - LGD)$

$$\frac{1-x}{x} = \frac{1}{x} - 1 = \frac{(1+r)P + (1-P)(1-LGD)}{P} - 1 = r + \frac{1-P}{P} (1-LGD)$$

And, therefore

$$1 = 1 (1 - x^T) + x^T$$

which validates the guess.

Firm cost of capital: model

▷ back

$$Q_t = \frac{\mathbb{E}_t [\mathcal{P}_{t+1} (\theta + (1 - \theta) Q_{t+1}) + (1 - \mathcal{P}_{t+1}) \phi k_{t+1} / b_{t+1}]}{1 + \rho}$$

Note that

$$\begin{aligned} Q_t &= Q_t^P + Q_t^D \\ Q_t^P &= \frac{\mathbb{E}_t [\mathcal{P}_{t+1} (\theta + (1 - \theta) Q_{t+1})]}{1 + \rho} \\ Q_t^D &= \frac{\mathbb{E}_t [(1 - \mathcal{P}_{t+1}) \phi k_{t+1} / b_{t+1}]}{1 + \rho} \end{aligned}$$

That is, we strip the bond into the payment in repay (Q_t^P) and the payment in default (Q_t^D). Then:

$$\Lambda = \frac{\mathbb{E}_t [(1 - \mathcal{P}_{t+1}) \phi k_{t+1} / b_{t+1}]}{\mathbb{E}_t [\mathcal{P}_{t+1} (\theta + (1 - \theta) Q_{t+1})]} = \frac{Q_t^D}{Q_t^P}$$

Firm cost of capital: measurement

▷ back

The firm defaults with probability $(1 - P)$ and the lender recovers $(1 - LGD)$. Hence

$$Q_t^{D,data} = \frac{(1 - P)(1 - LGD)}{1 + \rho}$$

For the payment portion notice that at issuance we have the following condition

$$1 = \sum_{s=1}^T \left[\frac{P^s \mathbb{E}_t[r_{t+s}] + P^{s-1}(1 - P)(1 - LGD)}{(1 + \rho)^s} \right] + \frac{P^T}{(1 + \rho)^T}$$
$$1 = \frac{(1 - P)(1 - LGD)}{1 + \rho} + P \frac{\mathbb{E}_t[r_{t+1}]}{1 + \rho} + \left(\sum_{s=2}^T \left[\frac{P^s \mathbb{E}_t[r_{t+s}] + P^{s-1}(1 - P)(1 - LGD)}{(1 + \rho)^s} \right] + \frac{P^T}{(1 + \rho)^T} \right)$$

So, we can define $Q_t^{P,data}$ as $1 = Q_t^{P,data} + Q_t^{D,data}$ so $Q_t^{P,data} = 1 - Q_t^{D,data}$. Finally

$$\Lambda^{data} = \frac{Q_t^{D,data}}{Q_t^{P,data}} = \frac{(1 - P)(1 - LGD)}{1 + \rho - (1 - P)(1 - LGD)}$$

Decomposing misallocation

▷ Back

Counterfactual I: What if all lenders have the same $\bar{\rho}$?

$$1 + r_{social}^{cf,I} = \overline{(1 + \rho)\mathcal{M}} + (lev - \mathcal{M}) \cdot PD \cdot (1 - LGD)$$

Heterogeneity in $r_{social}^{cf} \rightarrow$ Misallocation due to financial frictions

Counterfactual II: what if we equalize financial frictions?

$$1 + r_{social}^{cf,II} = (1 + \rho)\mathcal{M} + \overline{(lev - \mathcal{M}) \cdot PD \cdot (1 - LGD)}$$

Heterogeneity in $r_{social}^{cf} \rightarrow$ Misallocation due to heterogeneous cost of capital

Variance decomposition

- Decompose total variance in: time, firm, bank, and error
- Keep firms with 5 or more securities

	Time	Bank	Firm	Loan
Contractual rate	71.88	1.63	13.45	13.04
Lender discount rate, ρ	61.94	3.08	14.02	20.96
Firm cost of capital, r^{firm}	33.23	4.25	20.12	42.4
Social cost of capital, r^{social}	53.84	3.87	16.21	26.08
N Firms	1681			
N Securities	14738			

Table: Variance decomposition of interest rates and cost of capital (ρ , r^{firm} , and r^{social})

$$\mathcal{M} = \frac{1 - \gamma \times \frac{Qb'}{k'} \times \frac{\partial \log Q}{\partial \log k'}}{1 + \gamma \times \frac{\partial \log Q}{\partial \log b'}}$$

Given estimates for the function Q , γ , and firm leverage Qb'/k' we can compute \mathcal{M}

1. Loans are modeled as perpetuities that decay at a geometric rate θ , we can write Q as the present value of all future payments, discounted at the contractual interest rate r :

$$Q = \frac{\theta + (1 - \theta)Q}{1 + r} = \frac{\theta}{r + \theta}$$

r is directly observed in the data, and we can approximate $\theta = 1/T$

2. Guess a functional approximation $Q(z, k, b, \rho)$
3. Estimate $\log \hat{Q}(z, k, b, \rho)$ for every loan origination; compute partial derivatives
4. At steady state, $\gamma = \theta = 1/T$

Estimating \mathcal{M} : Q elasticities

▷ back

- We approximate (the log of) Q as a polynomial of investment, borrowing, productivity and ρ
- Investment: tangible assets
- Borrowing: total debt owed by the firm at loan origination
- Productivity: sales over tangible assets (Hsieh and Klenow, 2009)
- Approximation:

$$\begin{aligned}\log Q_i = & \alpha + \beta_k \log k_i + \beta_b \log b_i + \beta_z \log z_i + \beta_\rho \rho_i \\ & + \beta_{k,k} (\log k_i)^2 + \beta_{k,b} \log k_i \times \log b_i + \beta_{k,z} \log k_i \times \log z_i + \beta_{k,\rho} \log k_i \times \rho_i \\ & + \beta_{b,b} (\log b_i)^2 + \beta_{b,z} \log b_i \times \log z_i + \beta_{b,\rho} \log b_i \times \rho_i \\ & + \beta_{z,z} (\log z_i)^2 + \beta_{z,\rho} \log z_i \times \rho_i + \beta_{\rho,\rho} (\rho_i)^2 + \epsilon_i\end{aligned}$$

- Compute the partial derivatives of $\log Q$ with respect to investment and borrowing.

- The distribution is extremely concentrated around 1.
- The mean is equal to 0.996 and the median to 0.997, with a standard deviation of 0.006.
- The two measures of misallocation are extremely similar
- Taken together, these results suggest that our assumption that $\mathcal{M} = 1$ is a good one.

- Recovery rates from the World Banks Doing Business report
- Approximate r^{social} with ρ in the SS for misallocation
- Use the fixed rate formula for ρ and assume that (P, LGD) are constant across firms
- Approximated cost of misallocation for the US is similar to the actual cost

References I

- [] Abhijit V. Banerjee and Esther Duflo. Chapter 7 growth theory through the lens of development economics. In Handbook of Economic Growth, pages 473–552. Elsevier, 2005. doi: 10.1016/s1574-0684(05)01007-5.
- [] Tiago V Cavalcanti, Joseph P Kaboski, Bruno S Martins, and Cezar Santos. Dispersion in financing costs and development. Technical report, National Bureau of Economic Research, 2021.
- [] Joel M. David, Lukas Schmid, and David Zeke. Risk-adjusted capital allocation and misallocation. Journal of Financial Economics, 145(3):684–705, 2022. ISSN 0304-405X. doi: <https://doi.org/10.1016/j.jfineco.2022.06.001>. URL <https://www.sciencedirect.com/science/article/pii/S0304405X22001398>.
- [] Miguel Faria-e-Castro, Samuel Jordan-Wood, and Julian Kozlowski. An Empirical Analysis of the Cost of Borrowing. Working Papers 2024-016, Federal Reserve Bank of St. Louis, July 2024. URL <https://ideas.repec.org/p/fip/fedlwp/98542.html>.
- [] Simon Gilchrist, Jae W. Sim, and Egon Zakrajsek. Misallocation and financial market frictions: Some direct evidence from the dispersion in borrowing costs. Review of Economic Dynamics, 16(1):159–176, January 2013. ISSN 1094-2025. doi: 10.1016/j.red.2012.11.001.
- [] Niels Joachim Gormsen and Kilian Huber. Corporate Discount Rates. June 2023. doi: 10.3386/w31329.
- [] Niels Joachim Gormsen and Kilian Huber. Firms Perceived Cost of Capital. June 2024. doi: 10.3386/w32611.

References II

- [] Refet S. Gürkaynak, Brian Sack, and Jonathan H. Wright. The u.s. treasury yield curve: 1961 to the present. Journal of Monetary Economics, 54(8):2291–2304, 2007. ISSN 0304-3932. doi: <https://doi.org/10.1016/j.jmoneco.2007.06.029>. URL <https://www.sciencedirect.com/science/article/pii/S0304393207000840>.
- [] Chang-Tai Hsieh and Peter J. Klenow. Misallocation and manufacturing tfp in china and india. Quarterly Journal of Economics, 124(4):1403–1448, November 2009. doi: 10.1162/qjec.2009.124.4.1403.
- [] David Hughes and Jeremy Majerovitz. Measuring misallocation with experiments. Technical report, 2025.
- [] Diego Restuccia and Richard Rogerson. Policy distortions and aggregate productivity with heterogeneous establishments. Review of Economic Dynamics, 11(4):707–720, October 2008. doi: 10.1016/j.red.2008.05.002.